



Wholesale Catalog

2020



Work with The Wine Noire

The Wine Noire is dedicated to supporting women and winemakers of color who are underrepresented in the wine industry around the globe. Knowing that today's wine producers are just as diverse as wine consumers, the company works to develop a personalized approach to getting brands into both retail and hospitality marketplaces as well as the homes of enthusiasts.

The company's portfolio represents its commitment to fostering diversity and inclusion in the wine and spirits industries from the United States to Africa with each bottle paying homage to its producer's history and passion. We offer competitive wholesale prices for our licensed business clients.

Working with The Wine Noire is the start of a business partnership built on passion and trust. Through its services and commitment to creating equitable spaces for all, brands and clients can focus on doing what they do best: create.

For questions or to discuss placing an order, contact Alicia Maria Kidd at 510-295-4838 or info@thewinenoire.com. Visit us online at www.thewinenoire.com.



Wines In Our Portfolio

FLO WINE

Created by jazz musician Marcus Johnson, FLO is one word that represents the journey through which we discover those things in life that fulfill us and make each experience a little better.



2016 Chardonnay

Bright fruit takes center stage in this chardonnay that uses minimal oak. Well-balanced, it offers apple, pear and citrus, highlighted by toasty oak and a rich finish.

Tasting notes: Flowers, lemon, oak, citrus, green apple and pear.

Appellation: Sonoma (California)

Varietal composition: 100% Chardonnay

Alcohol: 13.5%



2015 Red Blend

Known as The Crowd Pleaser, this red blend is the perfect ensemble of merlot which creates the silky palate, zinfandel for its ripe fruits and cabernet to lend a backbone and length on the finish.

Tasting notes: Blackberry, cherry, herbs, black pepper and plum.

Appellation: Sonoma (California)

Varietal composition: 71% Merlot, 20% Zinfandel, 9% Cabernet Sauvignon

Alcohol: 13.5%



2016 Moscato

Bright and balanced with fresh aromatics, this moscato offers just a hint of sweetness.

Tasting notes: Honey, melon, orange blossom, apricot, rose petals.

Appellation: Sonoma (California)

Varietal composition: 100% Moscato

Alcohol: 11%

SILKBUSH VINEYARDS

Silkbush Mountain Vineyards hails its name from the Sybasberg (Afrikaans for Silkbush Mountain), one of the highest peaks above the vineyards. Sybasberg gets its name from the Sybasboom (Silkbush) that grows in isolated corners of the mountain. The Silkbush leaves, when torn, produce silky threads of latex – hence its name. Just as special and unique as the Silkbush is, so is the soils, slopes and vineyards.



2014 Altitude

Enticing ruby red color. On the nose the spiciness of the malbec fuses with the rich red/black fruit flavors of the petit verdot and merlot while the shiraz and pinotage contribute structure and elegance. The palate is surprisingly rich, beautifully balanced and gives the impression of being elegant and powerful at the same time.

Tasting notes: Dark black fruit and cassis are wrapped up in soft, comforting oak hints and a caress of vanilla and spice. Really long and luscious.

Appellation: Breedekloof Valley (South Africa)

Varietal composition: Malbec, Petit Verdot, Shiraz, Pinotage, Merlot

Alcohol: 14.0%



2017 Viognier

A fresh, unwooded style of viognier expressing the cultivar characteristics. On the nose a combination of fresh floral aromas and dried peaches while on the palate flavors of melon and pear fills the mouth along with a fresh crisp acidity for a lively finish. Three months on lees gives that full mouth feeling.

Tasting notes: Dried peaches, melon and pear

Appellation: Breedekloof Valley (South Africa)

Varietal composition: 100% Viognier

Alcohol: 13.5%

CHAMPAGNE LAMIABLE

Lamiable is a small producer based in the village of Tours-Su-Marne in the Vallée de la Marne sub-region of Champagne-Ardenne, France. Winemaker Ophélie

Lamiable comes from a family of farmers and is behind the brand that is produced on the family's estate.



Extra Brut Grand Cru

While extra brut means a Champagne is drier than most, that is not the case with this vintage. This Champagne is remarkably crisp with a style that is full-bodied by refreshing. The aromatics are romantic and the nose is pronounced and precise.

Tasting notes: Red and dried fruits with hints of ripeness from apples and grapefruit.

Appellation: Tours-sur-Marne (France)

Varietal composition: 60% Pinot Noir, 40% Chardonnay

Alcohol: 12.5%

PINEAU DES CHARENTES

Pineau, or to be precise, Pineau des Charentes, is a fortified wine from Cognac, France. Less strong than cognac and much sweeter, it is enjoyed as an aperitif. Pineau is a marriage between fresh grape juice and young eau-de-vie. The mixture is then aged in oak barrels for some months and takes on a wonderful round body.



Jean Luc-Pasquet

This cognac expresses complexity with deep and more roasted overtones of older cognacs. This cognac will charm you with its intense aromas. While sipping, you will discover the lightness of its first contact that leads to a full finale.

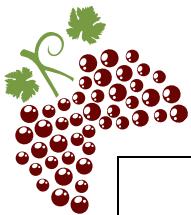
Tasting notes: The nose of this Pineau is lively and complex with aromas of dried fruit. Notes of pear flambée and wonderfully balanced on the palate as pear and honey flavors blossom from the start. The finish shines with invigorating complex tannins and hints of candied grapefruit.

Appellation: Cognac (France)

Varietal composition: 50% Ugni Blanc (Trebbiano), 50% Montils

Alcohol: 17.5%

The Wine Noire Wholesale Price List



Brand	Selection	Size	Per Bottle	Per Case
Flo Wine	2016 Chardonnay	750 ml	\$13.00	\$156.00
Flo Wine	2015 Red Blend	750 ml	\$13.00	\$156.00
Flo Wine	2016 Moscato	750 ml	\$13.00	\$156.00
Silkbush	2014 Altitude	750 ml	\$15.00	\$180.00
Silkbush	2017 Viognier	750 ml	\$15.00	\$180.00
Champagne Lamiable	NV Extra Brut Grand Cru	750 ml	\$32.50	\$390.00
Pineau des Charentes	NV Jean Luc-Pasquet	750 ml	\$24.00	\$288.00

